goulston&storrs

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Mr. John Nolan Chair, Member Selection Committee c/o American College of Real Estate Lawyers 220 N. Market Street, Suite 100 Frederick, MD 21701

Dear John:

I am pleased to nominate Terri Adler for membership. I have had direct and extensive experience working with Terri since we share Angelo Gordon as a client. Terri handles the client's transactional real estate matters and I provide the zoning expertise. She is the epitome of a distinguished practitioner. When I first worked with her ten years ago, I was immediately impressed by her "command of the room" and her direct and practical approach to the transaction. She offered clear explanations of each issue and made an extremely favorable impression on me. She exudes confidence and also demonstrates a deep enjoyment of her work. Our mutual client holds her in the highest regard. She is their trusted advisor in every way.

In addition, her give back is extensive. She has engaged in multiple speaking engagements as outlined in her resume. She has been a keynote speaker, a panelist, a moderator and a podcast guest. In addition, she has spoken on a wide range of real estate topics in internal firm presentations. She also made a case study presentation at Columbia University. Her community and pro bono work are impressive. Finally, her list of honors will make one wonder why she is not already in ACREL!

I recommend Terri without reservation. She will be a wonderful addition to ACREL.

Sincerely.

Allison C. Prince